

# Team training

## cheat sheet

Match the **right course** to each role in your solar business.

### Admin

#### Certified Advocate

A fast, beginner-friendly intro to solar and batteries for admin and support teams.

**Business benefit:** Faster onboarding with shared language and clearer internal communication.

### Sales

#### Certified Consultant

Practical site survey skills that reduce install-day issues and keep jobs moving.

**Business benefit:** Better site surveys that reduce redesigns after the sale.

### Design

#### Certified Designer

Learn to design solar and battery systems through a supported, step-by-step pathway.

**Business benefit:** Accurate compliant designs that keep installs running smoothly.

### Trades

#### Design & Install pathways

For electricians building compliant design & install capability in solar and batteries.

**Business benefit:** Safer installs with fewer call backs and clear accreditation pathways.

### Benefits of training

Most project issues start at the handover between sales, design and install. When teams are trained to the same standard information flows better, decisions are clearer and jobs are delivered right the first time.

Training helps you:

- Reduce install delays and call backs
- Improve handovers between roles
- Lift customer confidence earlier in the journey
- Protect compliance and accreditation pathways
- Free senior staff from constant rechecking

#### Not sure where to start?

Fill in this quick form and we will help map the right training for your team.

